

Local Market Update for August 2025

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

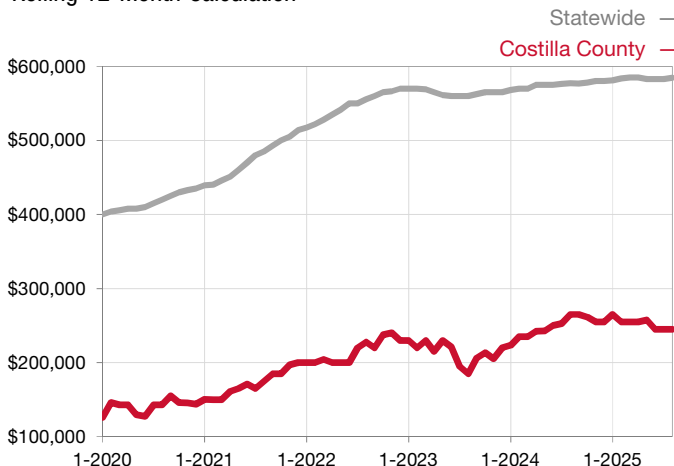
Single Family	August			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year
New Listings	6	11	+ 83.3%	100	80	- 20.0%
Sold Listings	9	5	- 44.4%	45	26	- 42.2%
Median Sales Price*	\$270,000	\$389,000	+ 44.1%	\$255,000	\$245,000	- 3.9%
Average Sales Price*	\$319,944	\$316,800	- 1.0%	\$270,450	\$262,877	- 2.8%
Percent of List Price Received*	93.4%	98.7%	+ 5.7%	95.0%	95.6%	+ 0.6%
Days on Market Until Sale	64	112	+ 75.0%	96	158	+ 64.6%
Inventory of Homes for Sale	75	58	- 22.7%	--	--	--
Months Supply of Inventory	14.3	12.9	- 9.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 08-2024	Thru 08-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

