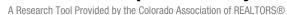
Local Market Update for July 2025







Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | July | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 07-2024 | Thru 07-2025 | Percent Change from Previous Year | |
| New Listings | 18 | 33 | + 83.3% | 106 | 145 | + 36.8% | |
| Sold Listings | 6 | 15 | + 150.0% | 48 | 61 | + 27.1% | |
| Median Sales Price* | \$410,000 | \$334,400 | - 18.4% | \$328,000 | \$350,000 | + 6.7% | |
| Average Sales Price* | \$564,167 | \$344,387 | - 39.0% | \$402,476 | \$444,084 | + 10.3% | |
| Percent of List Price Received* | 87.9% | 97.9% | + 11.4% | 93.8% | 95.7% | + 2.0% | |
| Days on Market Until Sale | 98 | 86 | - 12.2% | 125 | 139 | + 11.2% | |
| Inventory of Homes for Sale | 77 | 101 | + 31.2% | | | | |
| Months Supply of Inventory | 10.9 | 10.7 | - 1.8% | | | | |

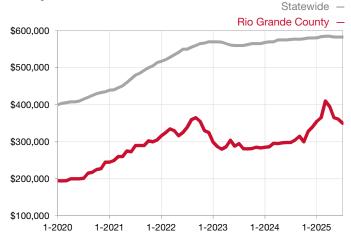
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | July | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 07-2024 | Thru 07-2025 | Percent Change from Previous Year | |
| New Listings | 0 | 2 | | 2 | 3 | + 50.0% | |
| Sold Listings | 1 | 1 | 0.0% | 2 | 1 | - 50.0% | |
| Median Sales Price* | \$302,500 | \$650,000 | + 114.9% | \$431,250 | \$650,000 | + 50.7% | |
| Average Sales Price* | \$302,500 | \$650,000 | + 114.9% | \$431,250 | \$650,000 | + 50.7% | |
| Percent of List Price Received* | 93.1% | 96.3% | + 3.4% | 95.2% | 96.3% | + 1.2% | |
| Days on Market Until Sale | 47 | 118 | + 151.1% | 65 | 118 | + 81.5% | |
| Inventory of Homes for Sale | 0 | 2 | | | | | |
| Months Supply of Inventory | 0.0 | 1.3 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

