



Not all agents are the same!





Alamosa County

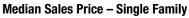
Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	11	14	+ 27.3%	119	144	+ 21.0%	
Sold Listings	10	8	- 20.0%	82	74	- 9.8%	
Median Sales Price*	\$326,750	\$350,500	+ 7.3%	\$311,250	\$317,500	+ 2.0%	
Average Sales Price*	\$343,450	\$374,625	+ 9.1%	\$336,190	\$334,249	- 0.6%	
Percent of List Price Received*	94.2%	96.4%	+ 2.3%	96.1%	97.3%	+ 1.2%	
Days on Market Until Sale	84	92	+ 9.5%	100	89	- 11.0%	
Inventory of Homes for Sale	46	68	+ 47.8%				
Months Supply of Inventory	4.7	8.3	+ 76.6%				

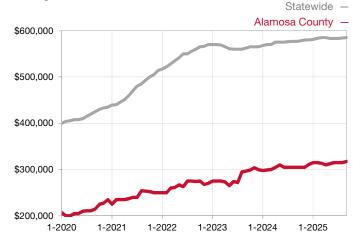
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	0	0		1	2	+ 100.0%
Sold Listings	0	0		0	1	
Median Sales Price*	\$0	\$0		\$0	\$455,000	
Average Sales Price*	\$0	\$0		\$0	\$455,000	
Percent of List Price Received*	0.0%	0.0%		0.0%	97.8%	
Days on Market Until Sale	0	0		0	30	
Inventory of Homes for Sale	1	1	0.0%			
Months Supply of Inventory	1.0	1.0	0.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

\$0

1-2020

\$500,000 \$400,000 \$300,000 \$100,000

1-2022

1-2023

1-2024

1-2025

1-2021

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Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	3	9	+ 200.0%	57	68	+ 19.3%	
Sold Listings	2	2	0.0%	24	19	- 20.8%	
Median Sales Price*	\$165,000	\$317,000	+ 92.1%	\$182,500	\$250,000	+ 37.0%	
Average Sales Price*	\$165,000	\$317,000	+ 92.1%	\$308,979	\$363,211	+ 17.6%	
Percent of List Price Received*	100.0%	97.0%	- 3.0%	91.7%	95.2%	+ 3.8%	
Days on Market Until Sale	149	107	- 28.2%	105	122	+ 16.2%	
Inventory of Homes for Sale	37	45	+ 21.6%				
Months Supply of Inventory	13.9	20.6	+ 48.2%				

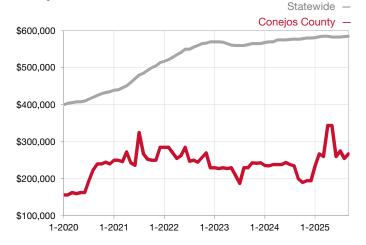
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Townhouse/Condo	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

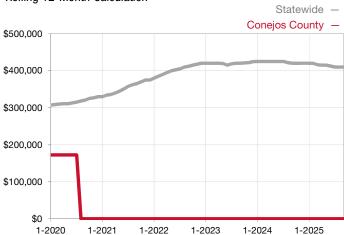
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Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®







Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	11	15	+ 36.4%	111	95	- 14.4%	
Sold Listings	6	7	+ 16.7%	51	33	- 35.3%	
Median Sales Price*	\$347,500	\$190,000	- 45.3%	\$265,000	\$240,000	- 9.4%	
Average Sales Price*	\$339,150	\$240,000	- 29.2%	\$278,532	\$258,024	- 7.4%	
Percent of List Price Received*	97.6%	93.6%	- 4.1%	95.3%	95.2%	- 0.1%	
Days on Market Until Sale	56	134	+ 139.3%	91	153	+ 68.1%	
Inventory of Homes for Sale	71	63	- 11.3%				
Months Supply of Inventory	13.7	13.7	0.0%				

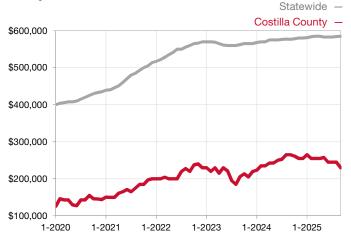
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Townhouse/Condo	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

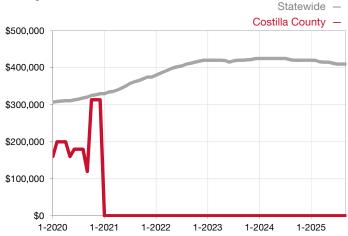
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Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®





Mineral County

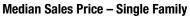
Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	2	4	+ 100.0%	42	47	+ 11.9%	
Sold Listings	5	7	+ 40.0%	31	20	- 35.5%	
Median Sales Price*	\$486,000	\$465,000	- 4.3%	\$455,000	\$452,500	- 0.5%	
Average Sales Price*	\$514,200	\$553,571	+ 7.7%	\$510,455	\$539,845	+ 5.8%	
Percent of List Price Received*	96.6%	94.6%	- 2.1%	97.1%	93.6%	- 3.6%	
Days on Market Until Sale	47	62	+ 31.9%	79	73	- 7.6%	
Inventory of Homes for Sale	15	21	+ 40.0%				
Months Supply of Inventory	4.5	8.3	+ 84.4%				

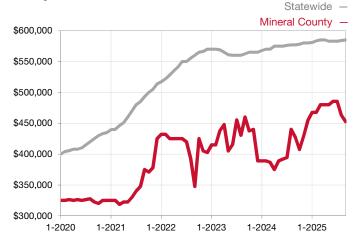
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Townhouse/Condo	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

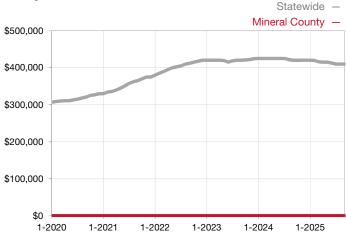
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Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A Research Tool Provided by the Colorado Association of REALTORS®





Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	11	18	+ 63.6%	138	185	+ 34.1%
Sold Listings	8	18	+ 125.0%	68	90	+ 32.4%
Median Sales Price*	\$310,000	\$312,500	+ 0.8%	\$335,000	\$350,000	+ 4.5%
Average Sales Price*	\$578,000	\$427,066	- 26.1%	\$426,617	\$461,189	+ 8.1%
Percent of List Price Received*	97.8%	95.8%	- 2.0%	95.3%	95.4%	+ 0.1%
Days on Market Until Sale	64	77	+ 20.3%	116	126	+ 8.6%
Inventory of Homes for Sale	78	95	+ 21.8%			
Months Supply of Inventory	10.8	9.3	- 13.9%			

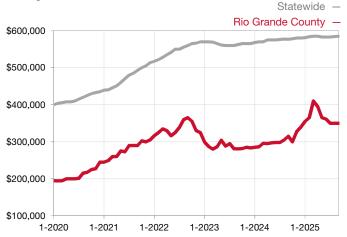
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Townhouse/Condo	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	0	0		4	5	+ 25.0%
Sold Listings	2	0	- 100.0%	4	1	- 75.0%
Median Sales Price*	\$577,500	\$0	- 100.0%	\$567,500	\$650,000	+ 14.5%
Average Sales Price*	\$577,500	\$0	- 100.0%	\$504,375	\$650,000	+ 28.9%
Percent of List Price Received*	97.6%	0.0%	- 100.0%	96.4%	96.3%	- 0.1%
Days on Market Until Sale	394	0	- 100.0%	229	118	- 48.5%
Inventory of Homes for Sale	1	4	+ 300.0%			
Months Supply of Inventory	0.8	4.0	+ 400.0%			

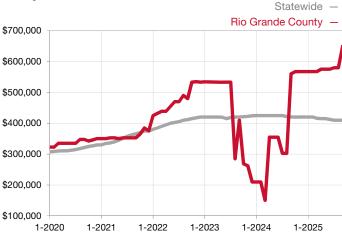
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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo







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Saguache County

Contact the REALTORS® of Central Colorado, Pagosa Springs Area Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year
New Listings	14	9	- 35.7%	146	149	+ 2.1%
Sold Listings	11	6	- 45.5%	58	57	- 1.7%
Median Sales Price*	\$297,000	\$340,450	+ 14.6%	\$337,500	\$316,000	- 6.4%
Average Sales Price*	\$267,318	\$377,817	+ 41.3%	\$442,019	\$338,390	- 23.4%
Percent of List Price Received*	94.0%	102.3%	+ 8.8%	93.4%	96.3%	+ 3.1%
Days on Market Until Sale	119	188	+ 58.0%	132	102	- 22.7%
Inventory of Homes for Sale	109	82	- 24.8%			
Months Supply of Inventory	17.7	12.9	- 27.1%			

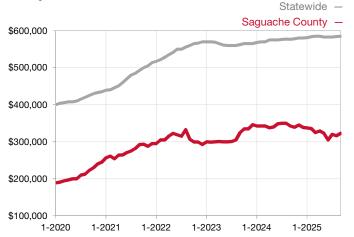
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Townhouse/Condo	September			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 09-2025	Percent Change from Previous Year	
New Listings	0	0		0	3		
Sold Listings	0	0		1	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$360,000	\$0	- 100.0%	
Average Sales Price*	\$0	\$0		\$360,000	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		95.0%	0.0%	- 100.0%	
Days on Market Until Sale	0	0		97	0	- 100.0%	
Inventory of Homes for Sale	0	2					
Months Supply of Inventory	0.0	0.0					

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Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

